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2025Q1 Earnings Results





Safe Harbor Notice

- Our statements of market overviews, financial results, and forward-looking statements are based on current expectations and assumptions regarding anticipated developments and other factors affecting YFYCPG.
- Our operations and financial performance may differ materially from those expressed or implied in the forward-looking statements. Risks and uncertainties to which our forward-looking statements are including, without limitation, market demand, policy risks, regulations, economic changes and other uncertainties beyond our control.
- We undertake no obligation to update or revise publicly any forward-looking statements, whether because of new information, future events or otherwise, except to the extent required by law.



Financial Results



Our History

2020~

- 2025- "Orange House Free & Clear 3 in 1 Enzyme Dishwasher Tablet" No fragrance, no harmful substances, effectively breaks down dish stains, suitable for all types of dishwashers
- 2024 - "Mayflower paper packaged interfold tissue -boldly thick ", the first all paper packaging for sustainable recycling and environment-friendly
 - "Orange House Laundry Detergent Pods-Odor Remover" using technology to remove odors
 - Member of Taiwan Environmental Sustainability High Dividend Indices
- 2023 - " Orange House Nature Laundry Pod " using multiple purification technology to wash away the 7 major allergens
- 2022 -"Mayflower thick interfold tissues", the top leader with expansion to meet consumers' needs
 - Mayflower Ultimate two plys interfold tissue paper
 - "Orange House" launched mild sterilizing and degreasing cleanser
 - "Delight easy use kitchen towel", the multi-function for convenience
 - BOD approved capital appropriations of NTD 1.01bn for acquiring manufacturing machineries and equipments
- 2021 -IPO, Listing on TWSE(capital-in-paid: NTD 2.67bn)
- 2020 -Launched the "Orange House" anti-virus detergent

2009~2019

- 2019 Led the market with the launch of "Mayflower thick interfold tissues"
- 2018 "Delight" entered mid-range cleaning products market
- 2017 Ever Growing Agriculture Bio-Tech Co., Ltd. Inaugurated the new EEWH plant
- 2015 Launched new brand " Fresh Sense "
- 2009 "Orange House" entered the natural cleaning products market
- 2004 Merged Qing Shui plant from P&G Taiwan including two brands " Tender" and "Delight"

1968~1995

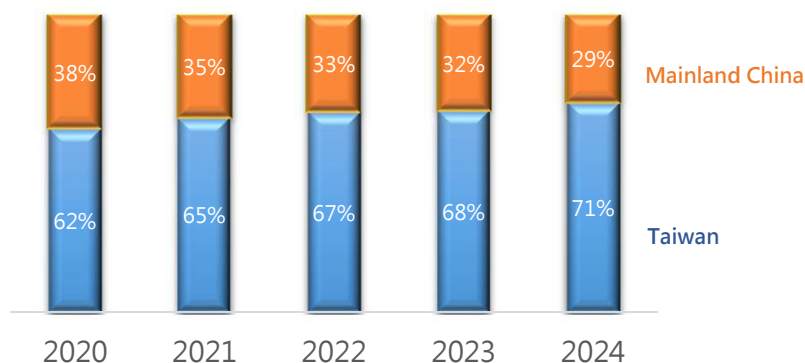
- 1995 Entered the Shanghai market and became the 1st Taiwanese paper plant expanding overseas operations
- 1986 The establishment of YFYCPG
- 1972 Produced the 1st embossed toilet paper in Taiwan
- 1968 Created the toilet paper brand " Mayflower "

All paper packaging

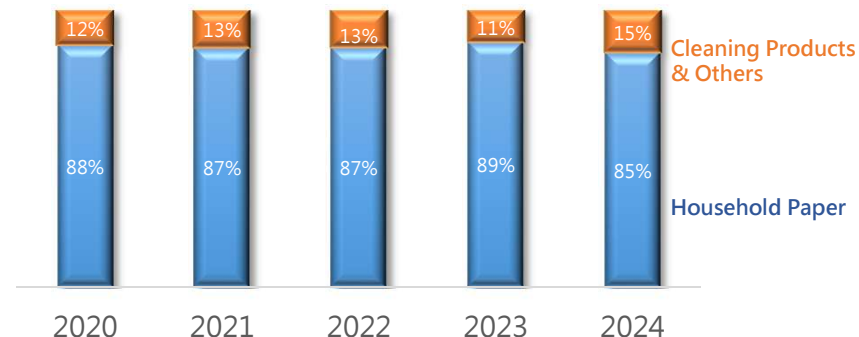


Sales Breakdown and Margins

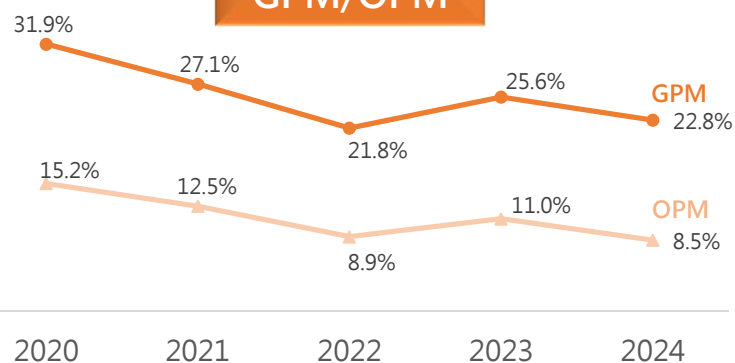
Sales breakdown by Region



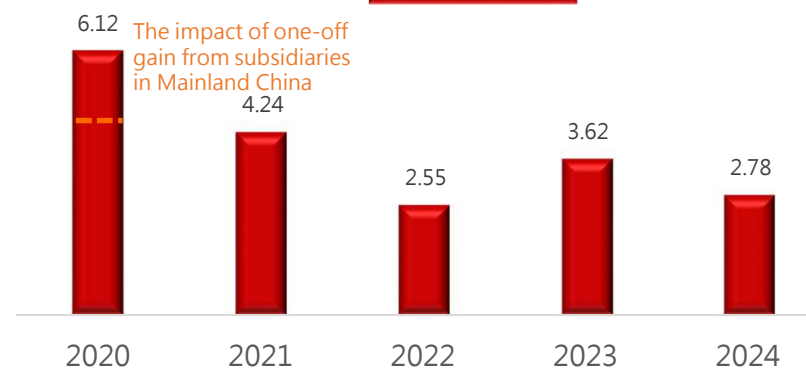
Sales breakdown by Product Mix



GPM/OPM



EPS





2025Q1 Financial Results

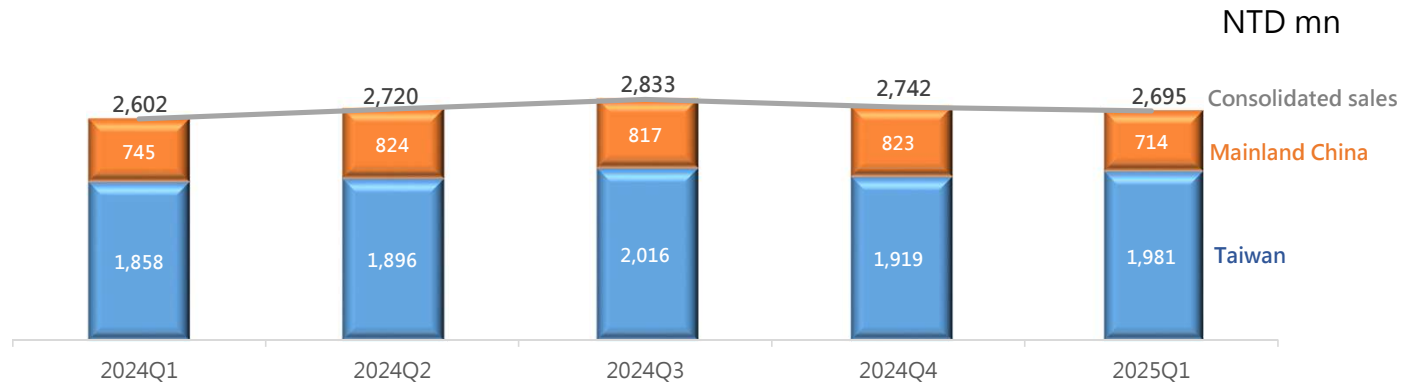
NTD thousand

	2024Q1		2025Q1		YOY
	amount	%	amount	%	
Sales	2,602,460	100.0%	2,695,258	100.0%	3.6%
Gross Profits	691,151	26.6%	659,590	24.5%	-4.6%
Expenses	376,204	14.5%	407,163	15.1%	8.2%
Operating Profits	314,947	12.1%	252,427	9.4%	-19.9%
Non-Operating Profits	(9,106)	-0.3%	14,317	0.5%	
Profits before tax	305,841	11.8%	266,744	9.9%	-12.8%
Net Profits	249,371	9.6%	210,665	7.8%	-15.5%
Net Profits attributable to owners of the Company	248,783	9.6%	210,246	7.8%	-15.5%
EPS(NTD)	0.93		0.79		-0.14

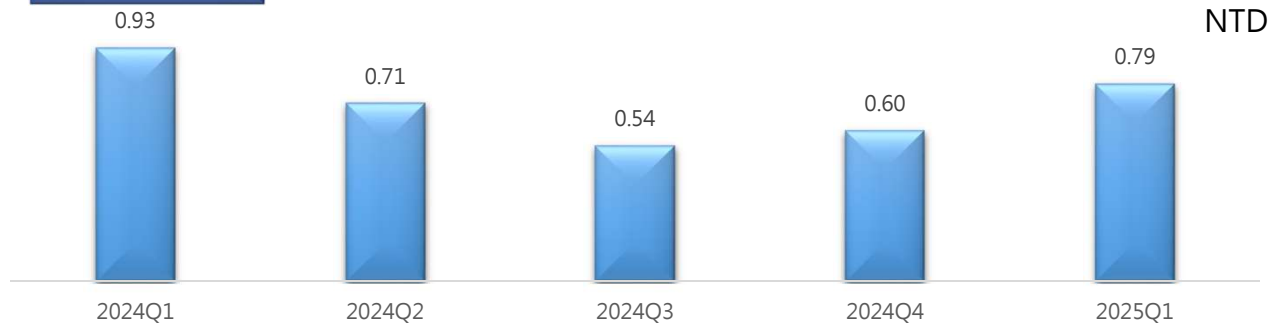
- 2025Q1 consolidated sales increased driven by successful product launches and strong attraction of our brands to consumer.
- 2025Q1 net profits attributable to owners of the Company decreased due to cost impacts.

Quarterly Financial Results

Quarterly consolidated sales

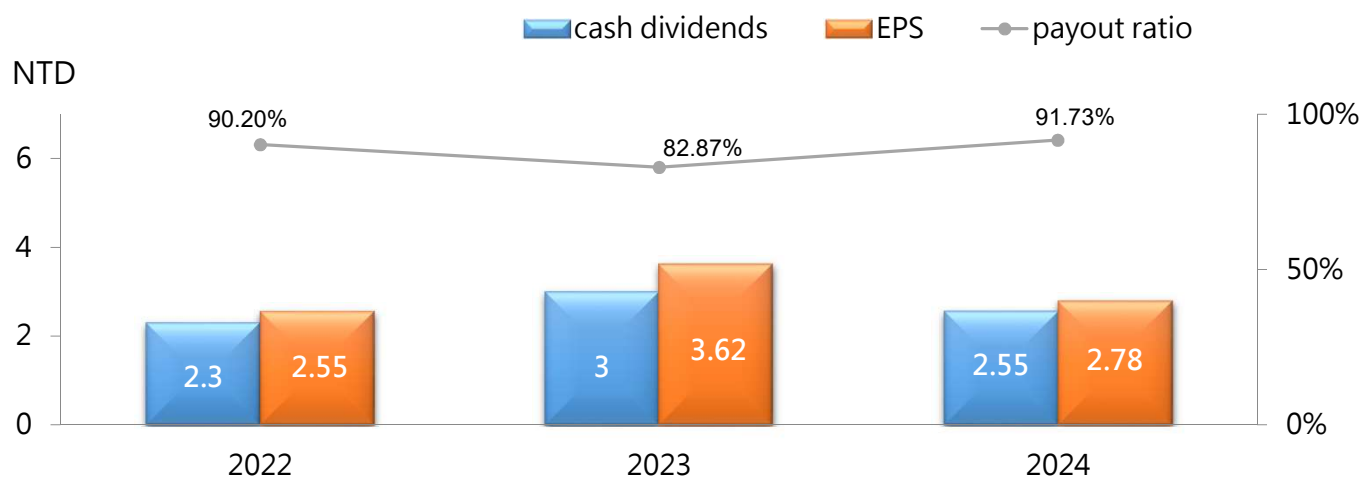


Quarterly EPS



Continue to employ innovative strategies, strengthen product portfolio and optimize cost structure to drive profit growth.

Dividends



- 2024 cash dividends have been approved by the Board Meeting and will be presented for ratification at 2025 AGM.
- We adopt steady dividend policy to distribute dividends to our shareholders.

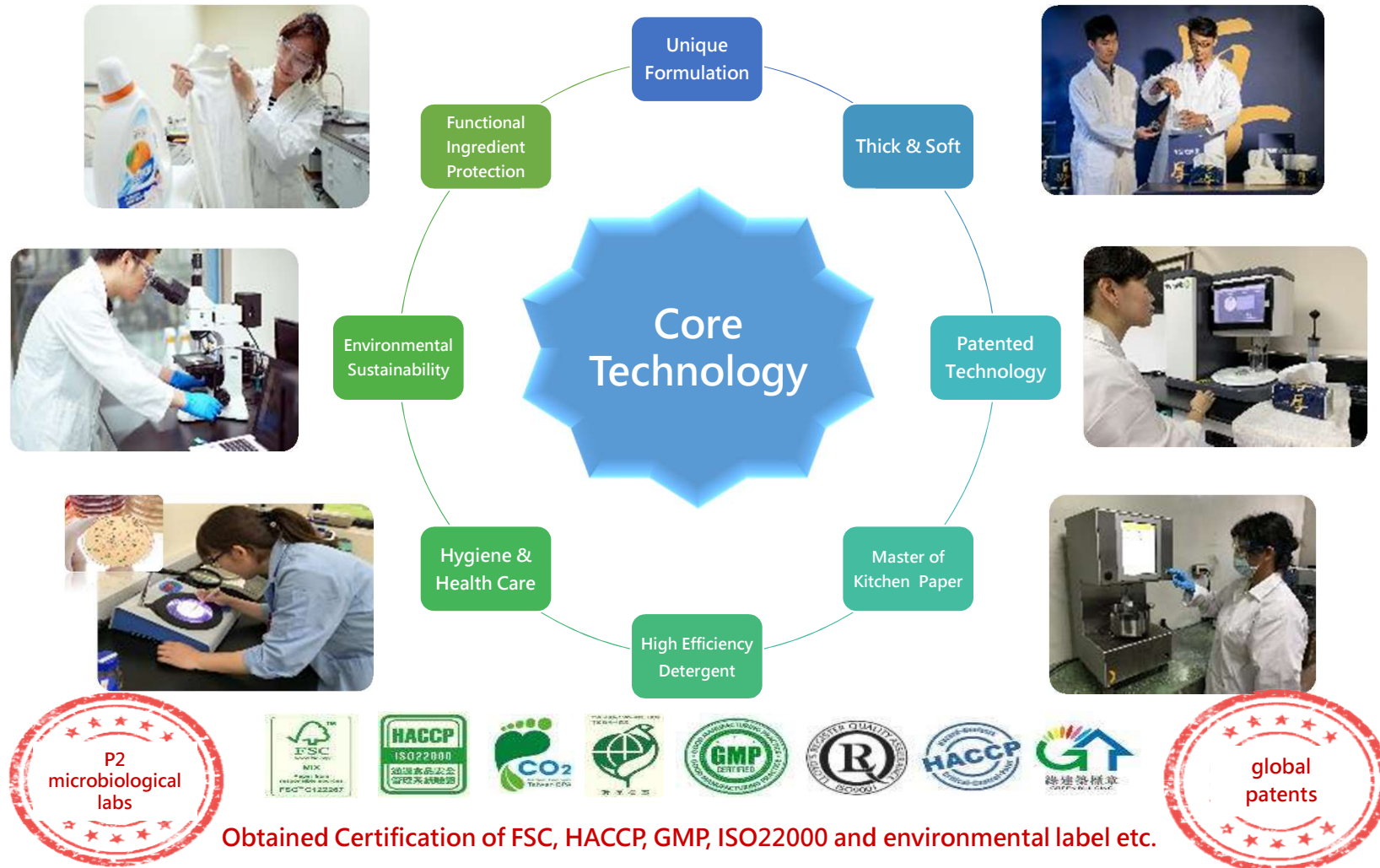


Outlook



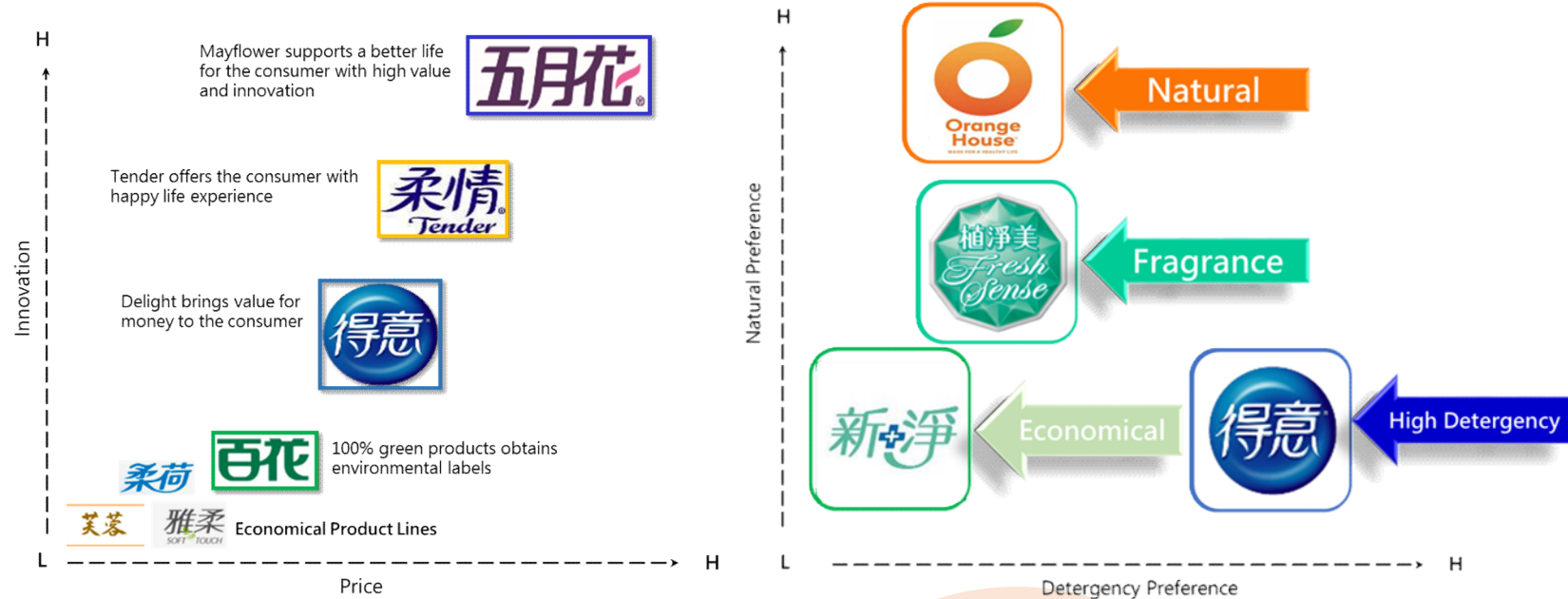
Our Strengths

Purity and Quality are guaranteed by certified ingredients and our analysis.



Our Brands

We meet diversified consumers' needs and create differentiated value by our multi brands and innovated products.

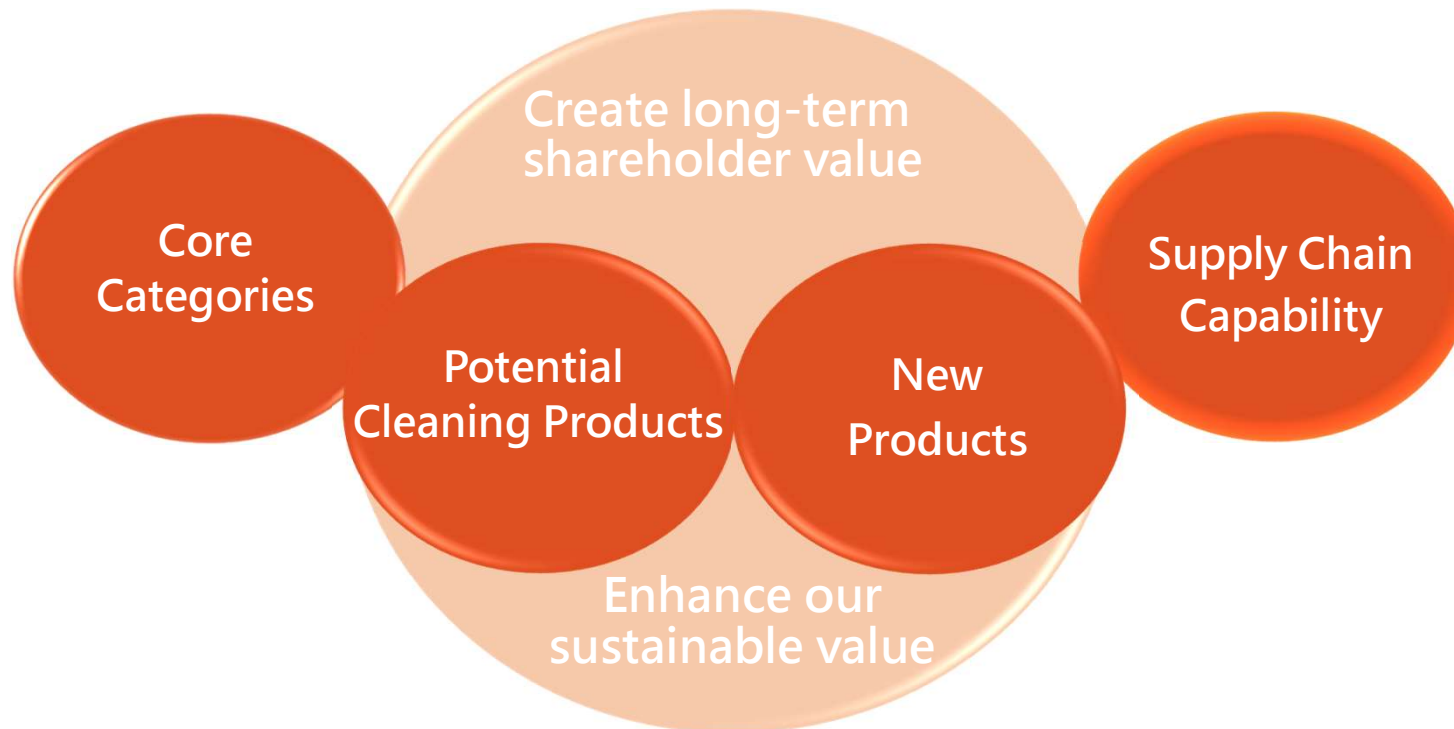


Our Channel Advantage



Growing Trend Leader

- **Focus on Diversified and Core Categories**
 - ✓ Focus on differentiation, high-growth and high-margin categories e.g. Natural laundry capsules, interfold kitchen towel and interfold tissues with soft, fluffy and 3D embossing
 - ✓ Become the master of kitchens and bathrooms tissue supplies
- **Expand Potential Cleaning Products**
 - ✓ Increase penetration rate by expanding brands with mainstream needs and eco-friendly products
 - ✓ Integrate Taiwan and Mainland China marketing resources
 - ✓ Develop overseas markets
- **Enlarge New Products**
 - ✓ Develop pet products
 - ✓ Expand personnel cleaning products and household fragrance
- **Enhance Capability of Supply Chain**
 - ✓ Automatic Production
 - ✓ Build partnership of purchasing, warehousing and logistics



Our Sustainable Development

A Safe and Healthy Life

E

Protect the environment

- Committed to resource management
- Reduced greenhouse gas emissions
- Use environmentally friendly raw materials

S

Create a better life together

- Create a Happy Workplace
- Symbiosis and Co-prosperity with Society
- Good Life Goals Initiative

G

Promote sustainable management

- Ensure sustainable management with Sustainability at Its Core
- Self-evaluation of the Board of Directors, Audit Committee, and Remuneration Committee
- Established Functional Committee

- Participated in CDP Climate Change Questionnaire and received 'Climate Change' B Management Level recognition.
- Passed TIPS A-level certification in 2024 since we focus on intellectual property rights to enhance patent quality and R&D efficiency.
- Followed by TCFD and SASB standards, our Sustainability Report received assurance from BSI Taiwan.
- Awarded the 《HR Asia》 for the fourth time of 2024 Best Companies to Work for in Asia.
- Awarded the TCSA (Taiwan Corporate Sustainability) Award for the "Sustainability Report-Gold Level "and the Comprehensive Sustainability Performance "Taiwan Top 100 Sustainable Benchmark Enterprise Award"



Thank you