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## 2024 Earnings Results





## Safe Harbor Notice

- Our statements of market overviews, financial results, and forward-looking statements are based on current expectations and assumptions regarding anticipated developments and other factors affecting YFYCPG.
- Our operations and financial performance may differ materially from those expressed or implied in the forward-looking statements. Risks and uncertainties to which our forward-looking statements are including, without limitation, market demand, policy risks, regulations, economic changes and other uncertainties beyond our control.
- We undertake no obligation to update or revise publicly any forward-looking statements, whether because of new information, future events or otherwise, except to the extent required by law.



# Financial Results



# Our History

2020~

- 2025- "Orange House Free & Clear 3 in 1 Enzyme Dishwasher Tablet" No fragrance, no harmful substances, effectively breaks down dish stains, suitable for all types of dishwashers
- 2024 - "Mayflower paper packaged interfold tissue -boldly thick ", the first all paper packaging for sustainable recycling and environment-friendly
  - "Orange House Laundry Detergent Pods-Odor Remover" using technology to remove odors
  - Member of Taiwan Environmental Sustainability High Dividend Indices
- 2023 - " Orange House Nature Laundry Pod " using multiple purification technology to wash away the 7 major allergens
- 2022 -"Mayflower thick interfold tissues", the top leader with expansion to meet consumers' needs
  - Mayflower Ultimate two plys interfold tissue paper
  - "Orange House" launched mild sterilizing and degreasing cleanser
  - "Delight easy use kitchen towel", the multi-function for convenience
  - BOD approved capital appropriations of NTD 1.01bn for acquiring manufacturing machineries and equipments
- 2021 -IPO, Listing on TWSE(capital-in-paid: NTD 2.67bn)
- 2020 -Launched the "Orange House" anti-virus detergent

2009~2019

- 2019 Led the market with the launch of "Mayflower thick interfold tissues"
- 2018 "Delight" entered mid-range cleaning products market
- 2017 Ever Growing Agriculture Bio-Tech Co., Ltd. Inaugurated the new EEWH plant
- 2015 Launched new brand " Fresh Sense "
- 2009 "Orange House" entered the natural cleaning products market
- 2004 Merged Qing Shui plant from P&G Taiwan including two brands "Tender" and "Delight"

1968~1995

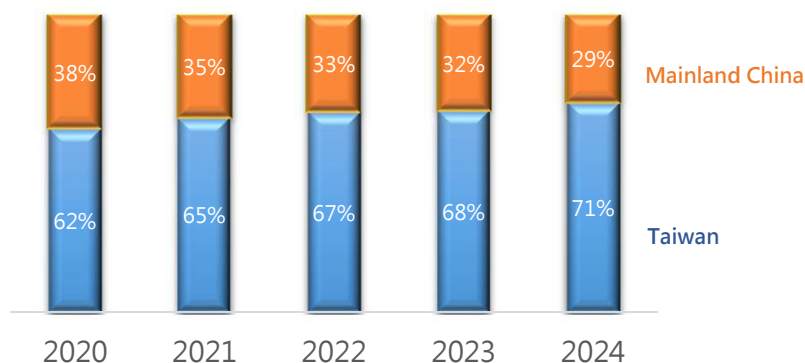
- 1995 Entered the Shanghai market and became the 1st Taiwanese paper plant expanding overseas operations
- 1986 The establishment of YFYCPG
- 1972 Produced the 1st embossed toilet paper in Taiwan
- 1968 Created the toilet paper brand " Mayflower "

All paper packaging

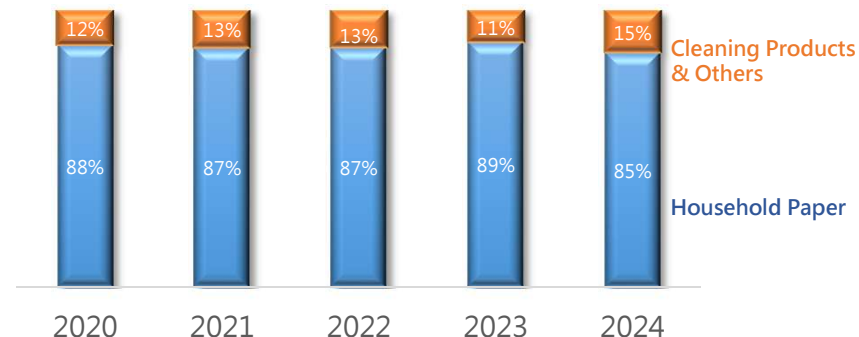


# Sales Breakdown and Margins

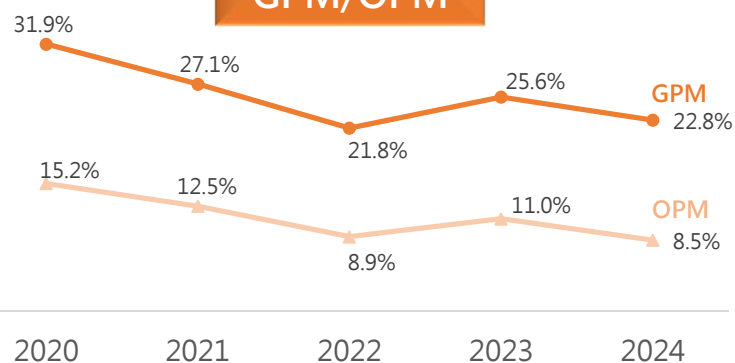
Sales breakdown by Region



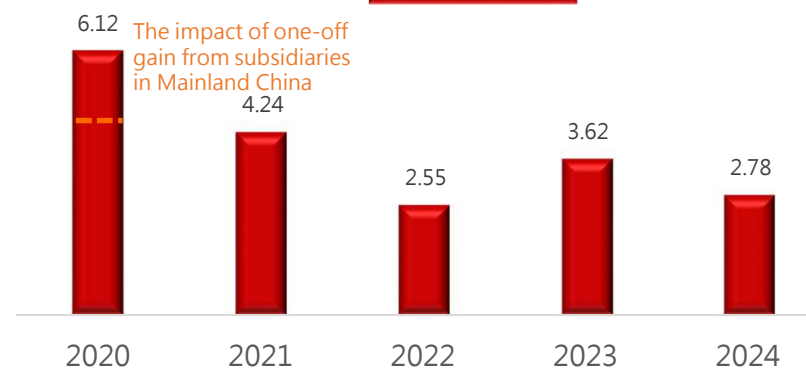
Sales breakdown by Product Mix



GPM/OPM



EPS





## 2024 Financial Results

NTD thousand

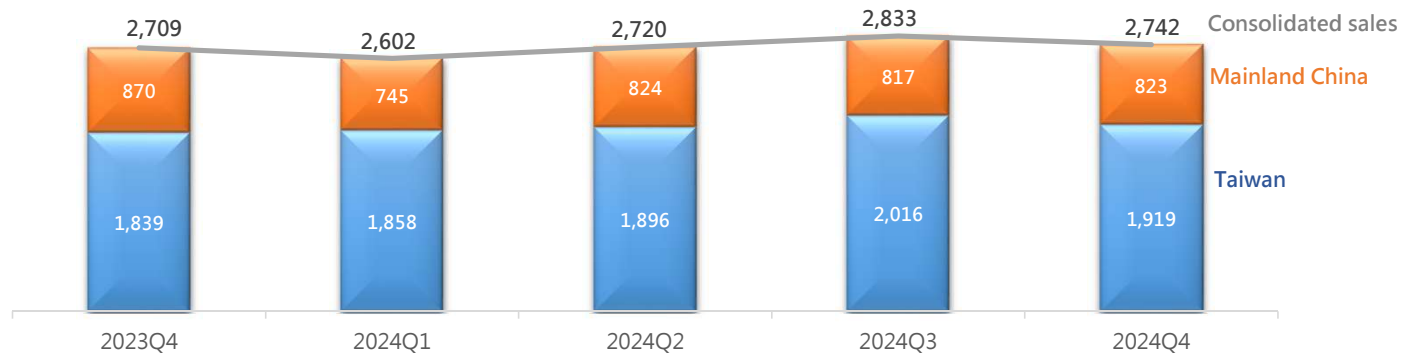
	2023		2024		YOY
	amount	%	amount	%	
Sales	10,264,803	100.0%	10,896,652	100.0%	6.2%
<b>Gross Profits</b>	<b>2,623,345</b>	<b>25.6%</b>	<b>2,484,227</b>	<b>22.8%</b>	<b>-5.3%</b>
Expenses	1,493,407	14.5%	1,561,780	14.3%	4.6%
<b>Operating Profits</b>	<b>1,129,938</b>	<b>11.0%</b>	<b>922,447</b>	<b>8.5%</b>	<b>-18.4%</b>
Non-Operating Profits	77,038	0.8%	25,625	0.2%	-66.7%
Profits before tax	1,206,976	11.8%	948,072	8.7%	-21.5%
Net Profits	971,601	9.5%	749,840	6.9%	-22.8%
Net Profits attributable to owners of the Company	<b>965,992</b>	<b>9.4%</b>	<b>743,113</b>	<b>6.8%</b>	<b>-23.1%</b>
<b>EPS(NTD)</b>	<b>3.62</b>		<b>2.78</b>		<b>-0.84</b>

- 2024 consolidated sales increased driven by successful product launches and strong attraction of our brands to consumer.
- 2024 net profits attributable to owners of the Company decreased due to the fluctuation of raw materials costs.

# Quarterly Financial Results

## Quarterly consolidated sales

NTD mn



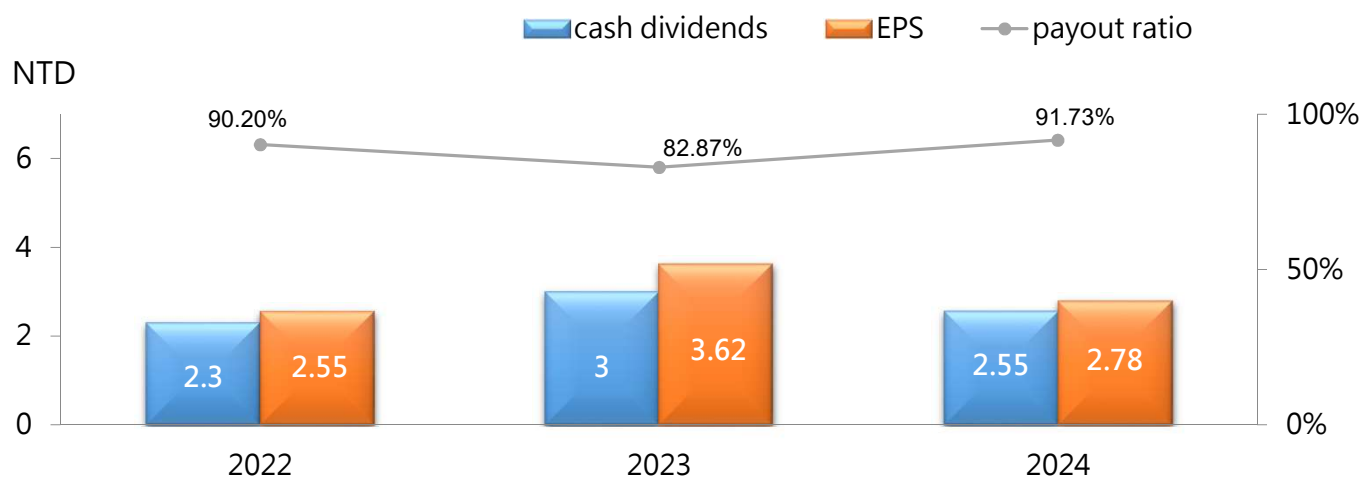
## Quarterly EPS

NTD



- We will continue to optimize better mix and cost savings for profits growth by innovation strategy and observation of the trend for raw material and energy costs.

# Dividends



- 2024 cash dividends have been approved by the Board Meeting and will be presented for ratification at 2025 AGM.
- We adopt steady dividend policy to distribute dividends to our shareholders.



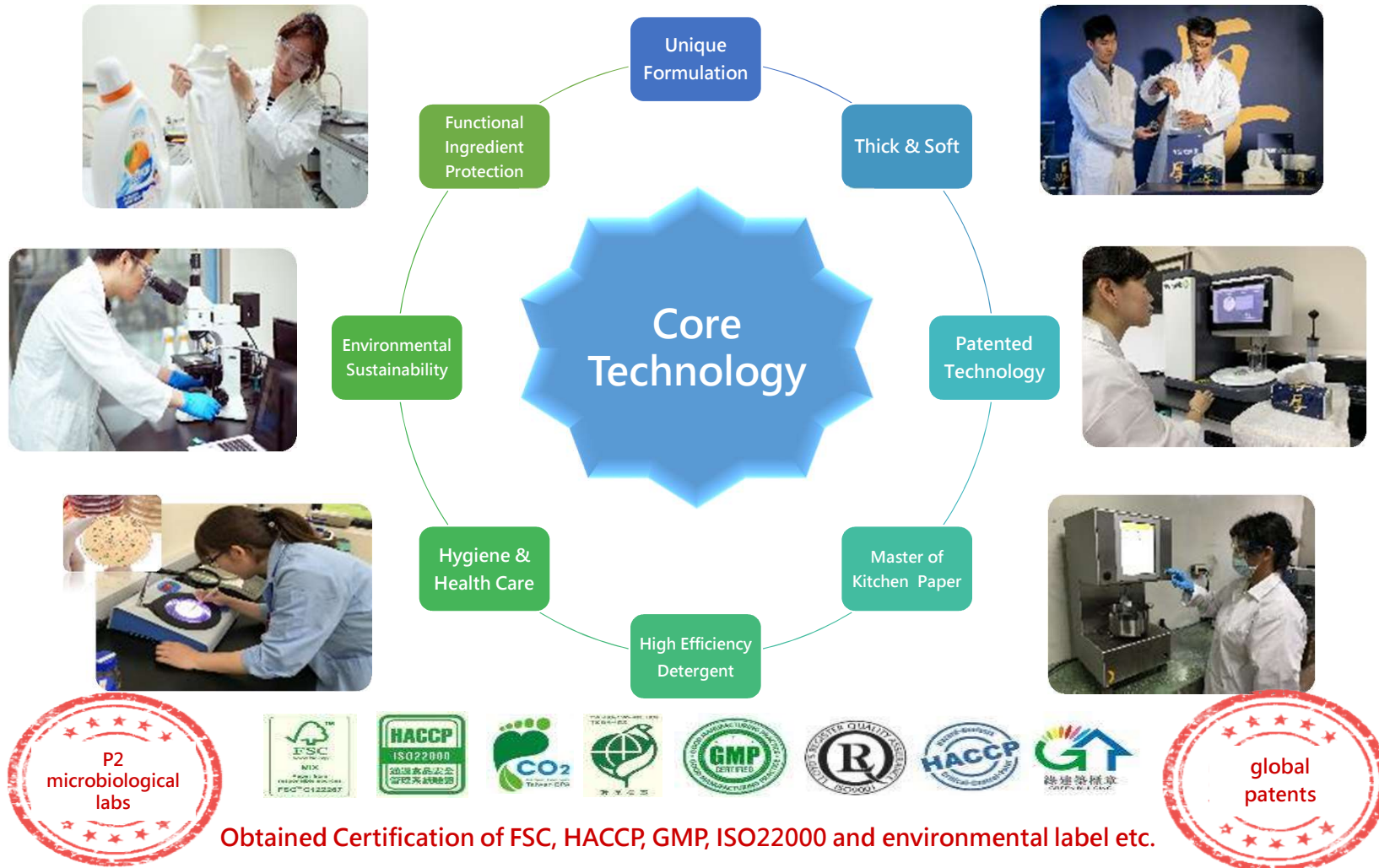


# Outlook



# Our Strengths

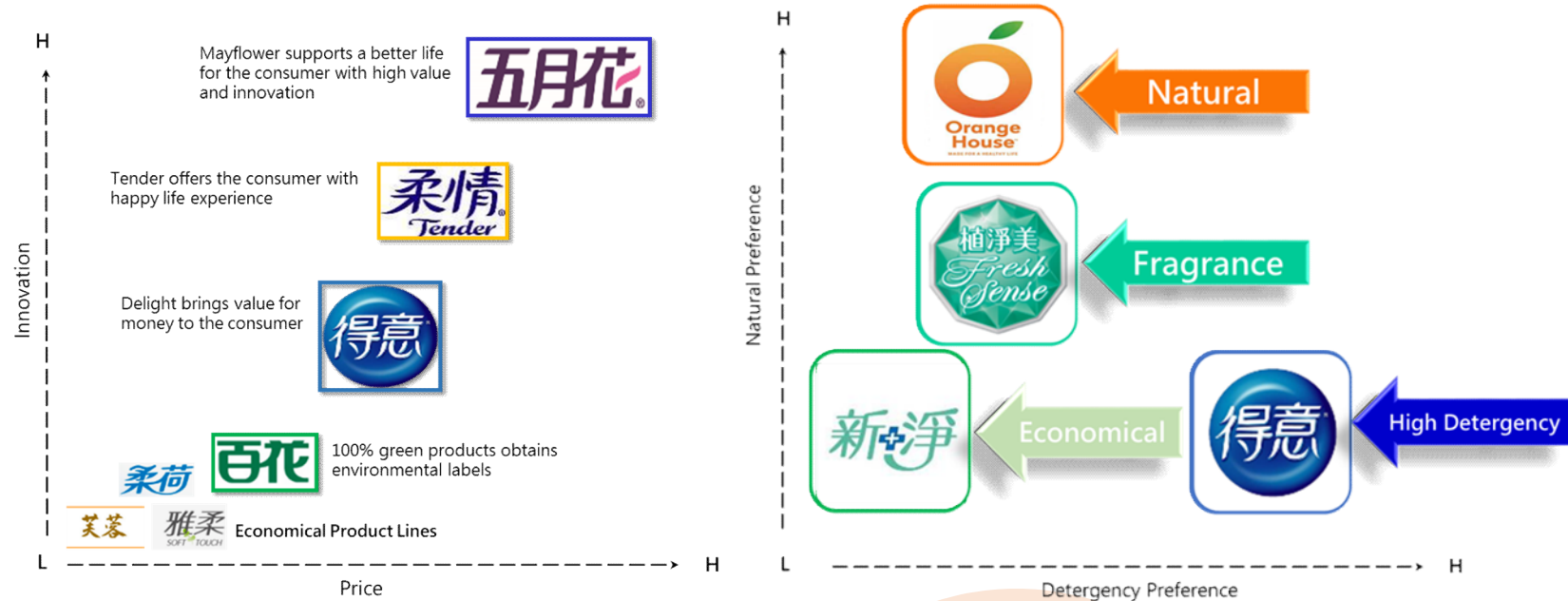
Purity and Quality are guaranteed by certified ingredients and our analysis.



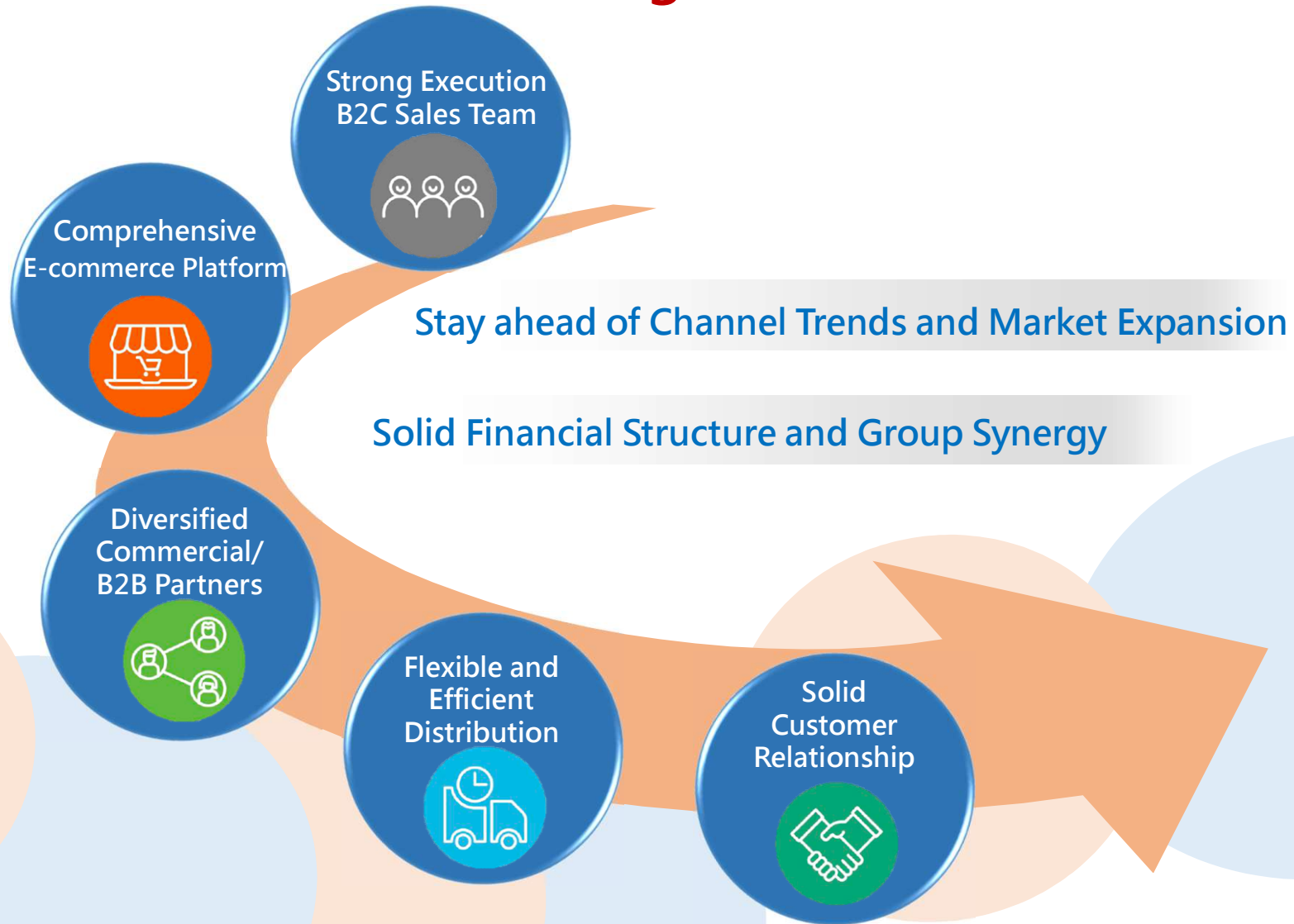
Obtained Certification of FSC, HACCP, GMP, ISO22000 and environmental label etc.

# Our Brands

We meet diversified consumers' needs and create differentiated value by our multi brands and innovated products.

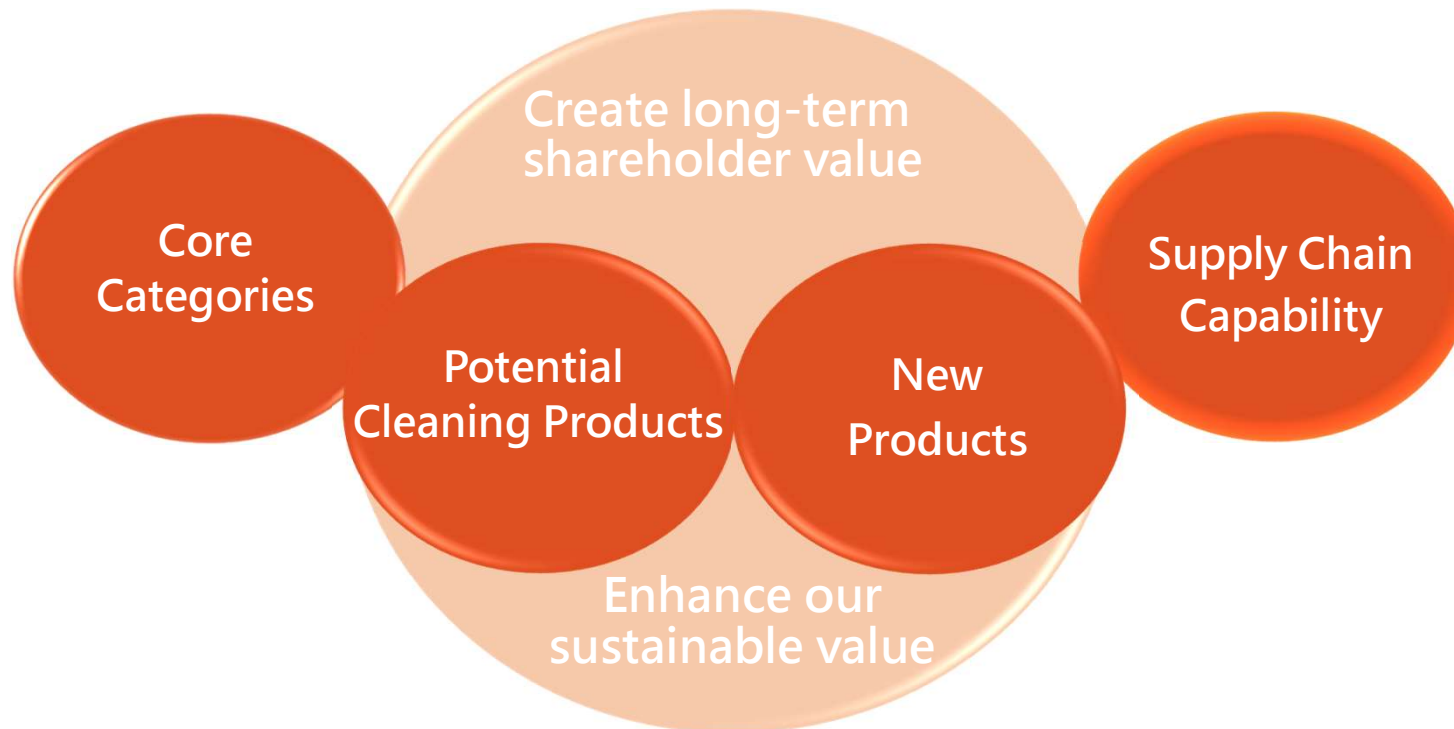


# Our Channel Advantage



# Growing Trend Leader

- **Focus on Diversified and Core Categories**
  - ✓ Focus on differentiation, high-growth and high-margin categories e.g. Natural laundry capsules, interfold kitchen towel and interfold tissues with soft, fluffy and 3D embossing
  - ✓ Become the master of kitchens and bathrooms tissue supplies
- **Expand Potential Cleaning Products**
  - ✓ Increase penetration rate by expanding brands with mainstream needs and eco-friendly products
  - ✓ Integrate Taiwan and Mainland China marketing resources
  - ✓ Develop overseas markets
- **Enlarge New Products**
  - ✓ Develop pet products
  - ✓ Expand personnel cleaning products and household fragrance
- **Enhance Capability of Supply Chain**
  - ✓ Automatic Production
  - ✓ Build partnership of purchasing, warehousing and logistics





# Our Sustainable Development

## A Safe and Healthy Life

# E

### Protect the environment

- Committed to resource management
- Reduced greenhouse gas emissions
- Use environmentally friendly raw materials

# S

### Create a better life together

- Create a Happy Workplace
- Symbiosis and Co-prosperity with Society
- Good Life Goals Initiative

# G

### Promote sustainable management

- Ensure sustainable management with Sustainability at Its Core
- Self-evaluation of the Board of Directors, Audit Committee, and Remuneration Committee
- Established Functional Committee

- Participated in CDP Climate Change Questionnaire and received 'Climate Change' B Management Level recognition.
- Passed TIPS A-level certification in 2024 since we focus on intellectual property rights to enhance patent quality and R&D efficiency.
- Followed by TCFD and SASB standards, our Sustainability Report received assurance from BSI Taiwan.
- Awarded the 《HR Asia》 for the fourth time of 2024 Best Companies to Work for in Asia.
- Awarded the TCSA (Taiwan Corporate Sustainability) Award for the "Sustainability Report-Gold Level "and the Comprehensive Sustainability Performance "Taiwan Top 100 Sustainable Benchmark Enterprise Award"



Thank you